

# Exelon Develops a Centralized Customer Self-Service Hub for Outage Events



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Power @chartwell's OutageConference



### Self-service Outage Hub Empowers Exelon Customers

Kevetta Snow, Outage Product Owner

# Power outages present a unique opportunity to meet the customer where they are.

- Minimize moments of friction
- 2 Provide access to key information
- 3 Self-serve to reduce effort

# Exelon serves more than 10 million customers through six fully regulated utilities.













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18,000

employees

2000

The year Exelon was established

2022

Exelon divestiture to enable optimal delivery of smart, clean, reliable, and resilient energy to its customers

We deliver world-class customer experiences and inspire trust through simple, personalized, proactive and responsive service before, during and after outages.

## Our focus on **Investment Outcomes** informs our **CX Solution Roadmap.**



Innovation and Value Driven Growth



Clean and Environmentally Sustainable Communities



World Class Customer Experience

Trusted Energy
Advisor

Key Result:
Adoption Rate Target



Clean and Environmentally Sustainable Communities



Affordability



World Class Customer Experience

**Customer Effort & Satisfaction** 

Key Result: New AIP FCR Target



Affordability



World Class
Customer
Experience

**Operational Efficiency** 

Key Results: \$XX Platform Savings \$XX Avoided IT Costs

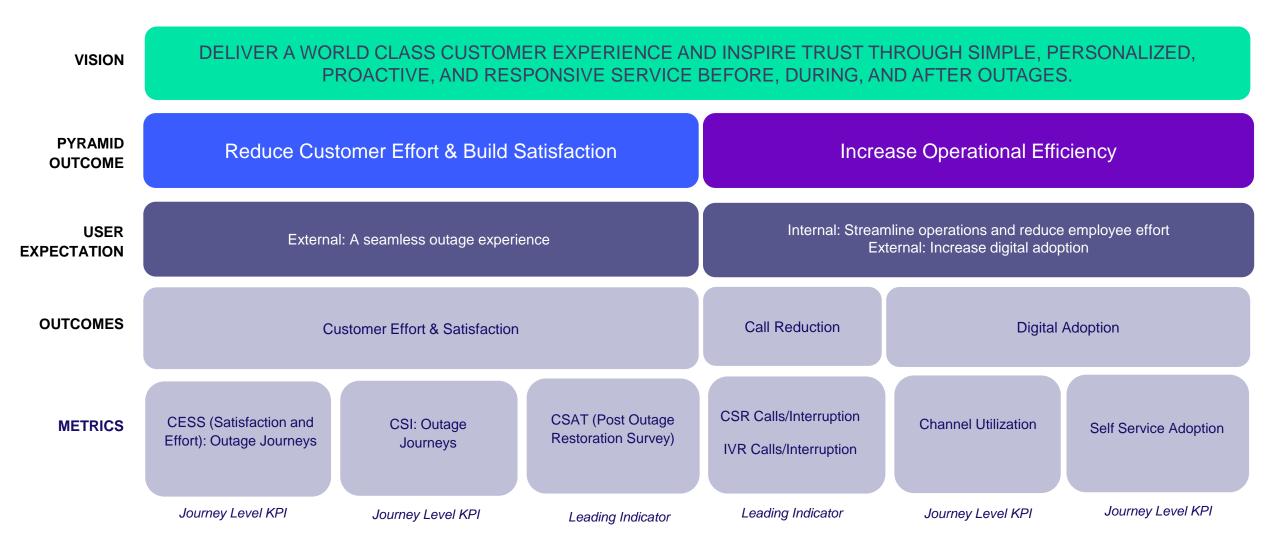


Reliability & Security, Customer Loyalty & Trust, Improved Regulatory Outcomes

Key Results: X% Reduction in Unplanned Outages, X% Reduction in Change Related Incidents and X% Reduction in MTTR

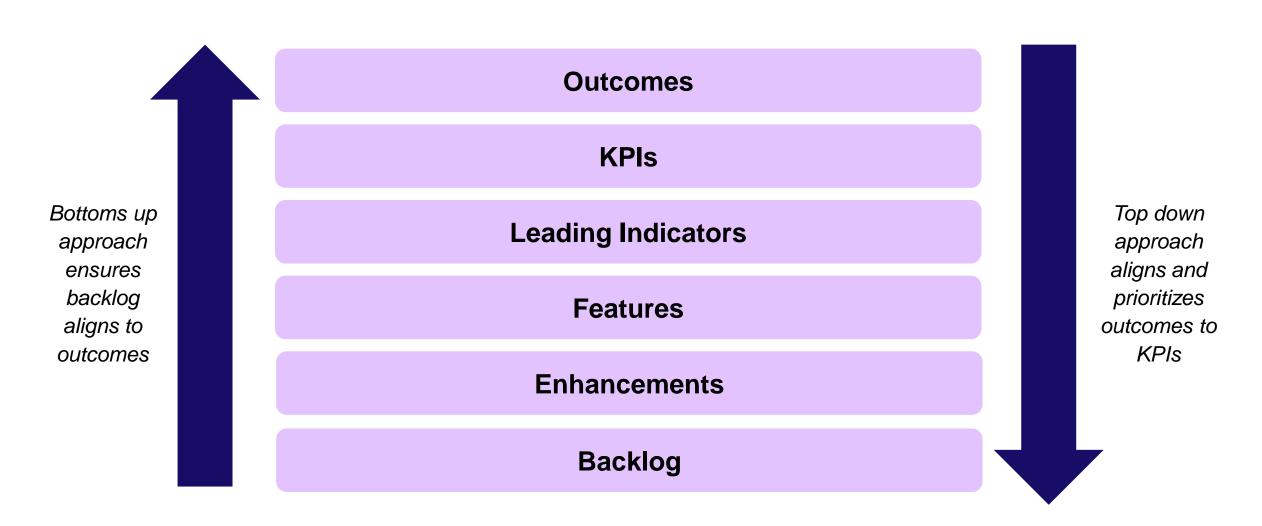
Privileged and Confidential

# We established an outage-focused **Measurement Framework** to identify **Key Metrics** and **KPIs** tied to our core outcomes.



Privileged and Confidential

# This overarching strategy enables us to focus on the **journey enhancements** that will have **greatest customer impact**.





# Centralized Self-Service Outage Hub

# Our approach enabled us to optimize the outage journey for our customers.



**Customer-First** 



**Data-Driven** 



Agile Methodology



**Cross-Team Collaboration** 



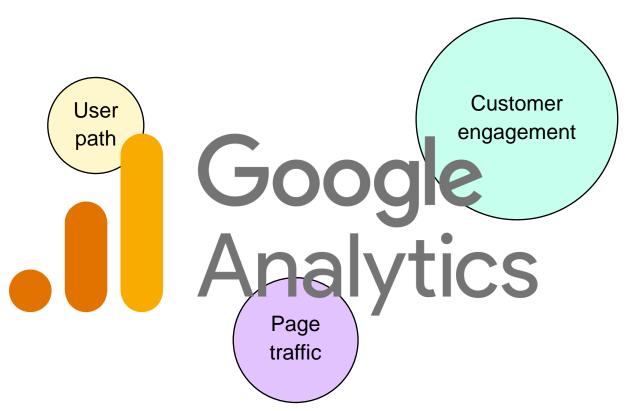
Customers want **streamlined**, **personalized** information about their Outage, that they can **access in a single place**.

**Empathetic** 

#### Informative Easy access Timely Digestible Concise Clear Continual Consolidated Personalized Streamlined Useable One Hub **Proactive** Intuitive



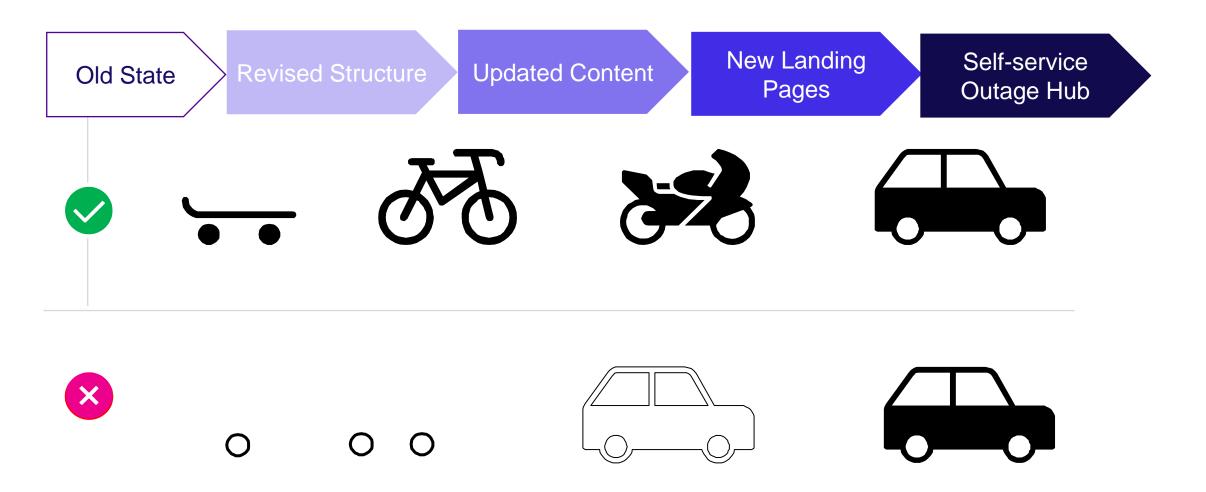
### Analyzing current site activity yielded data-driven decisions to inform the future state.





Analytics on top pages
and how customers
navigate to desired
information led to
data-informed
decisions to create the
future state.

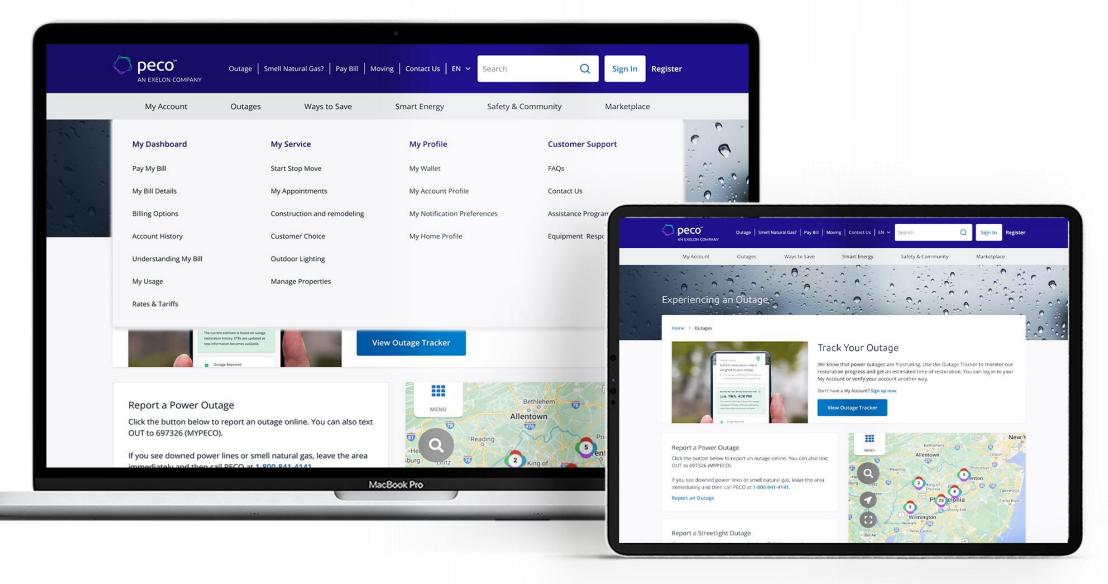
Our **product model** approach led us to **test and learn** quickly and adjust based on customer feedback.



Cross-functional collaboration was paramount for efficient and effective delivery.



#### The Solution: Self-Service Outage Hub



#### Our new outage experience empowers customers.



Streamlined experience design



Personalized to individual address



Right information at the right place



Seamlessness in authenticated / unauthenticated experience

# exelons

# Customers were **positive and emphatic** about the new digital outage experience.

Are there any improvements you would suggest to enhance the outage experience?

"Not a thing. Site is easy to use"

— BGE customer, Dec, 2022

"No suggestions. Very user friendly site."

— ComEd customer, Apr, 2023

"Site works great!"

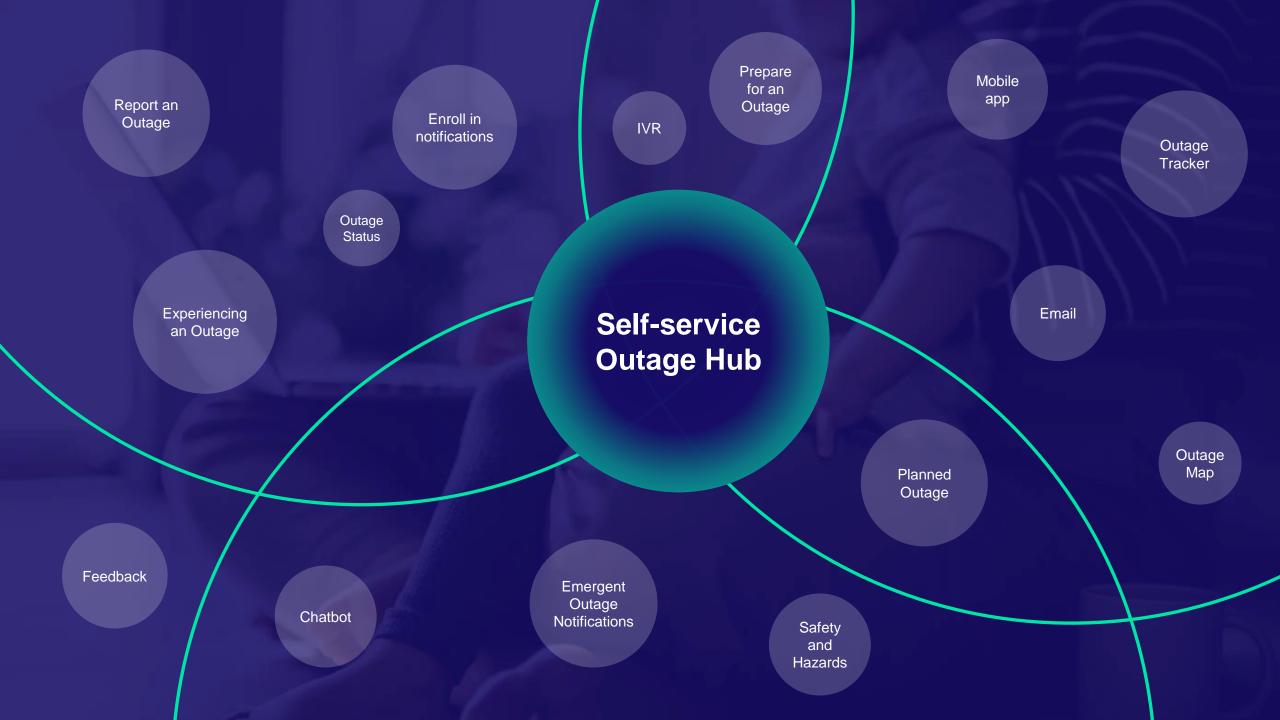
— PECO customer, May, 2023

# The new centralized outage hub offered a seamless, self-service experience that had positive impact for customers.

+12%

increase in self-service adoption and transactions completed through web x1.8 times

self-service transactions per user



# Questions & Discussion

# QUESTIONS?

Power Lage Conference

